




# Elevate Your Workloads

## THE END OF THE LIFT & SHIFT ERA

Elevate delivers a proven roadmap for success on the journey from legacy data centers to the AWS cloud. Each migration path is customized to address the specific needs of various levels of cloud maturity. Our automated pipeline-driven approach and innovative platform tooling enables us to move workloads quickly, efficiently, affordably and with predictable results. Most importantly, Elevate eliminates the wasteful and undifferentiated outcomes delivered by less mature lift-and-shift migration approaches.

No matter where you are in your migration journey, Onica can elevate your workloads at any phase.

Adopt	Scale	Operate
 <b>Cloud Adopt Foundations</b> <ul style="list-style-type: none"><li>• Single App</li><li>• Single Workstream</li></ul>	 <b>Large Migrations</b> <ul style="list-style-type: none"><li>• Multiple Workstreams</li><li>• App Portfolios</li></ul>	 <b>Run Enablement</b> <ul style="list-style-type: none"><li>• Cloud Operations</li></ul>
<ul style="list-style-type: none"><li>• Cloud Foundations &amp; Landing Zones</li><li>• Development Enablement</li><li>• Workload Placement Strategy (VMS, Containers, Serverless, Managed Services)</li><li>• Baseline Security</li><li>• Baseline Logging &amp; Monitoring</li><li>• Toolchain Standardization</li><li>• Automation with Onica Accelerators</li></ul>	<ul style="list-style-type: none"><li>• Enterprise Foundations &amp; Landing Zones</li><li>• Workstream Rationalization</li><li>• Workload Placement Planning</li><li>• Scaling &amp; Orchestration Patterns</li><li>• Enterprise Metrics, Monitoring, &amp; Logging</li><li>• Pipeline Tools Selection</li></ul>	<ul style="list-style-type: none"><li>• Help you RUN</li><li>• Customer Ops Enablement</li><li>• Run-centric Automation</li><li>• Onboarding &amp; Training</li><li>• RUN it for you</li><li>• Cloud OpsPilot</li><li>• Short or Long Term</li></ul> 

## Customize your migration with our advanced capabilities and specialty practices

- Automated Governance and Security
- Advanced App Orchestration
- Self-Service Models
- Blue/Green Deployments
- Declarative Management
- Self-Healing Patterns
- Advanced Operation Metrics
- App & Infrastructure Scaling Patterns
- Security Specialty Practice
- Containers Specialty Practice
- Microsoft Workloads on AWS Specialty Practice
- Serverless Specialty Practice

## Onica Differentiators



### Migration as Code

Utilizes continuous delivery techniques to bring acceleration, automation, repeatable process, and a clear operating model to any migration



### Accelerators

- Runway
- FlightPlan
- Onica Start



### Engagement Delivery Framework

A prescriptive backlog that supports modifying both technology and behavior, 100% aligned with AWS delivery methodologies



### Landing Zones

Get started with AWS best practices from day one: Governance, Security, Networking, Logging, Monitoring, and Cost Controls



### 1st Class Support for AWS

- Well Architected Framework
- AWS Control Tower
- AWS Outposts



### Migration Acceleration Program

Provide consulting support, training and services credits to reduce the risk of migrating to the cloud, build a strong operational foundation and help offset the initial cost of migrations

# Onica Migration Offerings



**Premier**  
**Consulting**  
**Partner**

Healthcare Competency

Microsoft Workloads  
Competency

DevOps Competency

Migration Competency

MSP Partner

## CUSTOM Migration as Code Workshops

1 DAY

### Migration as Code: 1 Day Workshop

- ✓ Introduction to managing Infrastructure as Code
- ✓ Practical comparison of migration approaches
- ✓ Hands on Labs: Runway, & AWS CloudFormation

2 WEEKS

### Deploy PoC Migration Pipeline: 2 Week Accelerator

- ✓ Documented MVP Models for App Migration and Operating Model
- ✓ Landing Zone & Platform assessment and design
- ✓ Security Operations Runbook

4-8 WEEKS

### Migrate PoC Application to AWS: 4-8 Week Pilot Migration

- ✓ Prioritized list of applications targeted for migration
- ✓ Application Migration Backlog established

## 6 WEEKS AWS Cloud Migration Readiness Planning

WEEK 1

- ✓ Cloud Governance and Project Management Workshop
- ✓ Skills evaluation and Cloud Center of Excellence (CCOE) formation
- ✓ Operating Model current state

WEEK 2

- ✓ Landing Zone & Platform assessment and design
- ✓ Security Operations Runbook

WEEK 3

- ✓ Prioritized list of applications targeted for migration
- ✓ Application Migration Backlog established
- ✓ Operations Model future state readiness recommendations

WEEK 4-6

- ✓ Cloud Migration Application Rolling Portfolio Discovery

## 8 WEEKS Onica Cloud Migration Framework

The best of AWS frameworks combined with extensive field experience to accelerate cloud migrations and reduce risks. The Onica Cloud Migration Framework uses a multi-team "PODs" model, combined with "rolling discovery" to create a true AWS Migration Factory with agile iterative delivery.

WEEK 1-4

- ✓ Cloud Migration Iterative Discovery

WEEK 5-8

- ✓ Cloud Migration Iterative Migration PODs

## Customer Success: Oil Services Co.

**The Customer:** One of the world's largest oilfield services company (Fortune 500).

**What we did:** Onica created a proprietary framework that was alternative to a traditional 'lift & shift' migration, building a series of CI/CD Pipelines that natively integrated with AWS Services (AWS Auto Scaling, Amazon EC2, AWS Lambda, AWS CloudFormation & AWS CodeDeploy) delivered through the Enterprise Delivery Framework.

### The Outcome:

- ✓ Designed a highly functional conveyer belt (CI/CD pipeline) to production, enabling groups to operate at 5x-10x efficiency
- ✓ Created a continuous delivery culture, emphasizing alignment with stakeholders across the organization
- ✓ Domino effect started with Transformation Team and ended with multiple, highly functional delivery teams, cut across traditional matrixed development organizations (e.g. Dev, QA, Ops, PMO)
- ✓ Revelations (and corrections) of misallocations, over-allocations, inefficiencies in process amounting to measurable dollar savings & new opportunities



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