Optimizer+ Service

ONICA
a rackspace technology company

Why leverage Onica's Optimizer+ Services?

Optimizer+ is the most comprehensive cost optimization and support service for your AWS environment, providing clear insights into your AWS spend and recommendations on how to remove cost. With Optimizer+, you gain a light-weight support option that enables you to save money, improve performance, and supplement your IT staff with access to a deep pool of AWS expertise, all while maintaining a direct relationship with AWS Support, if desired.

As an APN Premier Consulting Partner and audited Managed Service Provider, Onica provides expert advice and guidance on maximizing the cost efficiency of your cloud investment, and has helped customers save from 15% to 40%. Optimizer+ provides complete access to actionable resource information using best practice guidelines, leading cost tooling, and usage reporting and analytics.

aws partner network

Premier
Consulting
Partner

MSP Partner
Well Architected
DevOps Competency
Microsoft Workloads Competency
Migration Competency

Optimizer+ Services

Optimizer+ tackles the 'activity' and 'visibility' combination, helping you execute actions that will deliver appropriate savings. We're your advocate for healthy cloud consumption.

Consolidated Buying Power

Get access to Private Pricing and Marketplace discounts

Cloud Concierge Services

Ask us anything about spend & consumption

Cloud Financial Consultant

On-demand analysis & expertise

Monthly Intel Reviews

Trends & cost saving recommendations

24X7 Support

Get 24x7 access to operational support from a team of certified cloud specialists

Best Practice Recommendations

Initial review & consulting support

Quarterly AWS Well-Architected Framework Reviews

Actionable insights covering security, performance, reliability, operations & efficiency

Proactive Monitoring & Alerting

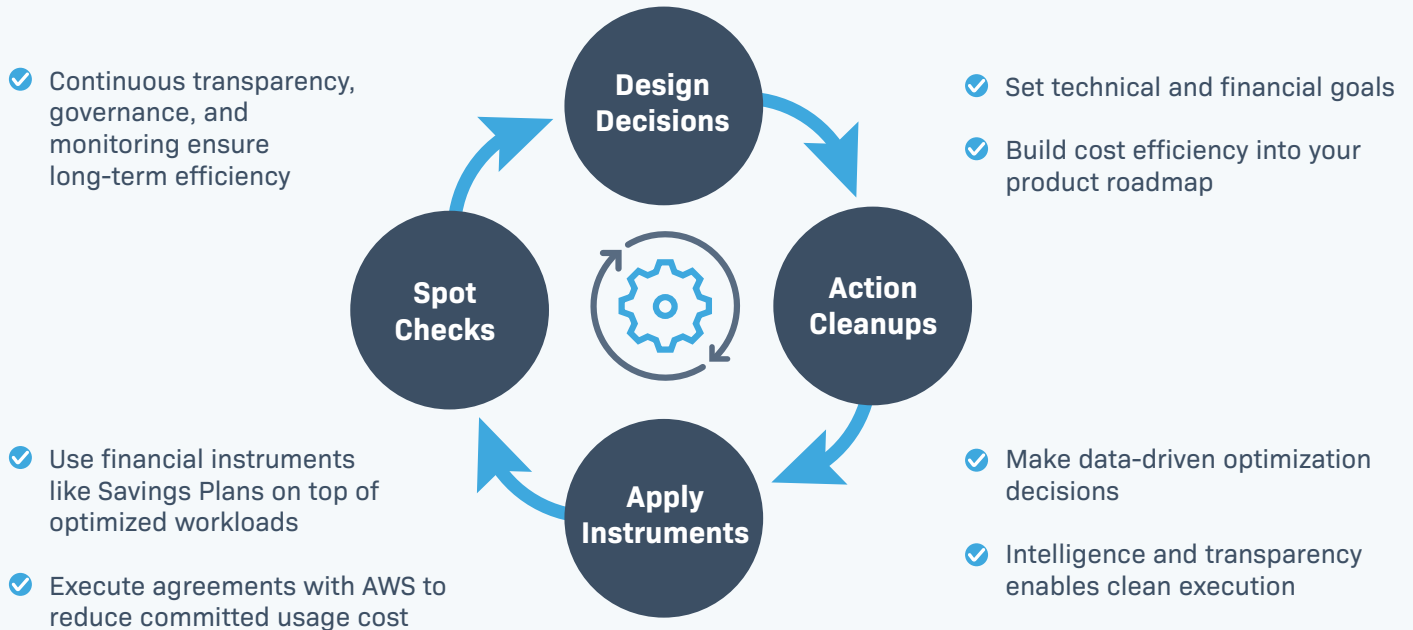Tooling & expertise to capture, analyze & proactively escalate alarms in your AWS environment

CloudHealth Cloud Management Platform

Industry-leading tooling drives transparency and cost governance

Want to gain more insight and visibility into your AWS spend?

Cloud computing requires continuous monitoring, analysis, and adjustment to ensure that you are not wasting resources and that the resources you are investing in are driving your business forward. Concerns such as uncontrollable spend, difficulty understanding cloud pricing models, failing to rightsize your environment and keeping pace with AWS innovation are all common consumption pitfalls that cloud adopters may face.

The Continuous Cycle of Optimization

- Continuous transparency, governance, and monitoring ensure long-term efficiency
- Use financial instruments like Savings Plans on top of optimized workloads
- Execute agreements with AWS to reduce committed usage cost

Design Decisions

Spot Checks

Action Cleanups

Apply Instruments

- Set technical and financial goals
- Build cost efficiency into your product roadmap
- Make data-driven optimization decisions
- Intelligence and transparency enables clean execution

Onica has helped hundreds of companies analyze their AWS services and pricing options to make sure that they are only paying for what they need – drastically reducing their monthly spend.

Cloud Optimization isn't a sprint, it's a journey

Optimizer+ provides a continuous cycle of cloud optimization, helping manage your AWS presence by offering insights into resource reporting and spend optimization.

aws partner network

Premier Consulting Partner

IoT Competency	Migration Competency	AWS Public Sector	Retail Competency
DevOps Competency	Microsoft Workloads	Marketplace Partner	Industrial Software Competency
Data & Analytics Competency	Storage Competency	AWS Channel Reseller	Financial Services Competency
Education Competency	MSP Partner	AWS Government Reseller	Machine Learning Competency
Healthcare Competency	AWS Channel Reseller	Oracle Competency	SaaS Competency